

At Boston Private Bank & Trust Company, our commitment to helping regional businesses achieve their financial goals has been constant in an era marked by ongoing change across the banking industry. As a financial partner, we offer an in-depth understanding of the local business landscape and we work continuously to stay abreast of changes affecting specific industries. Since our founding, we have provided privately-held businesses, commercial real estate developers, partnerships, professional service firms and not-for-profit organizations with the services they seek to meet their evolving needs.

Customized Products

Successfully managing a business requires access to a broad range of financial products and services. At Boston Private

Bank & Trust Company, we leverage the expertise of experienced professionals who tailor the appropriate combination of products and services best suited for a client's business objectives. It is a commitment that has earned us the respect and trust of our clients and has helped to build our reputation as one of the region's leading commercial banking experts.

Individualized Support

Every client—no matter how large or how small—works closely with a dedicated Relationship Manager. By gathering an in-depth understanding of a business's long-term goals, we can customize a solution leveraging the best combination of services available. We believe that delivering a highly integrated financial solution through one point of contact helps to ensure a rewarding banking experience for each of our clients.

Commercial Loans and Financing

We tailor our loans to meet the distinct needs of every business. Whether an organization is focused on funding growth or seeks experienced financial guidance, our comprehensive range of lending options can be customized accordingly through:

- Working capital and revolving lines of credit
- Term loans for equipment and fixed assets
- Commercial real estate loans
- Construction loans
- Standby letters of credit
- Acquisition financing
- Small Business Administration (SBA) loans

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Cash Management Services

We recognize that the cash flow needs of clients are unique. Therefore, we work closely with you to implement an effective strategy that addresses specific cash flow requirements:

- Liquidity management
- Escrow services
- Lockbox services
- Foreign exchange capabilities
- Sweep accounts
- Zero balance accounts
- Online cash management services

For more detailed information on our Commercial & Industrial Lending services, please contact:

Jim Brown at (617) 912-1943,
Gisela LoPiano at (617) 912-4468, or
Rob Nentwig at (617) 912-4203

For more detailed information on our Commercial Real Estate Lending services, please contact:

Howard Tarlow at (617) 912-1988

For more detailed information on our Small Business Lending services, please contact:

Tom Young at (617) 912-1944

All account and service applications are subject to individual approval by the Bank. Minimum balances are required for some accounts. Certain other terms, conditions, and fees may apply.

